

Evening Echo

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fiscal quarter ended September 23. It was one of the best pieces of news on the US stock market, devastated by a series of poor results from banks and construction-related companies in recent weeks. Shares in the firm rose more than 7% in after-hours trading. The company, which employs more than 1,000 at its Clark plant, sold more than 10 million iPods, one million iPhones and a record two million Mac computers during the period.

The firm reported a profit of US\$904 million, or US\$1.01 per share. It had sales of US\$6.22 billion, up 29% from the same period last year. Its Mac sales moved the company into third place in the US PC market behind rival computer makers Dell and Hewlett-Packard.

Company boss Steve Jobs predicted revenue of about US\$9.2 billion and earnings of US\$1.42 per share in the next quarter, compared with forecasts of US\$8.58 billion in sales and a profit of US\$1.39 per share.

"We're looking forward to a strong December quarter as we enter the holiday season with Apple's best products ever," he said. The Cork facility hosts a range of divisions including European teleales, European Apple store support, manufacturing, AppleCare, European technical support, finance, operations, information services and technology and human resources. These divisions employ a great diversity of people with the ability to support customers from many different countries in their native languages.



Nicholas Murphy, Cork footballer, with Laura Wills, eircom Account Manager, and Fergus Lowney, General Manager, at the launch of the new promotion at Soundstore, Wilton. Picture: Cillian Kelly

Broadband is now available at Soundstore

EIRCOM broadband is now available to buy in all of the Soundstores across Munster.

By VINCENT KELLY
Business Editor

Customers will also get free and exclusive online access to Setanta Sports.

This service allows eircom broadband customers to watch live matches or enjoy the catch-up service which allows them to re-wind and re-play the best bits of their favourite team's performance.

Also included is 1GB of free storage so important photos, music and documents can be stored in a safe and secure way.

In addition, eircom is also providing two month's free Norton Internet security.

Geoff Murphy, managing director, Soundstore, said the firm was delighted to team up with eircom to make the offer.

"We are really excited about being able to offer eircom broadband to our customers. Getting the internet for the first time can be daunting so it makes a real difference to be able to get expert advice face to face, which is what we offer in all our Soundstores," he said.

An eircom spokesman said the offer represented exceptional value. He praised Soundstore, saying they were delighted to be associated with a company with such high standards.

	Price 10/24m Difference on today (€)	Price 12/24m per day (€)	Price 12/24m per day (€)
Abbey - Ix	7.08	0.00	7.08
Agri-Thermoplastic - Ix	1.51	0.00	1.51
Air Lingus Group	2.37	0.01	2.38
Allied Irish Banks	16.75	0.18	16.93
Almario Corp - Ix	0.34	0.04	0.38
Andover	0.35	0.00	0.35
Andor Technology - Ix	1.35	0.00	1.35
Anglo Irish Bank	12.10	0.24	12.34
Blackrock International Land Ix	0.43	0.01	0.44
Bank Of Ireland	11.58	0.20	11.78
Boundary Capital - Ix	0.70	-0.05	0.65
CBH	25.80	0.20	26.00
CAC Group	5.46	0.11	5.57
CPL Resources - Ix	5.85	0.00	5.85
Dublinex	0.71	0.00	0.71
DCC	19.50	0.10	19.60
Dagoo	14.42	0.06	14.48
Donaghy Creameries - Ix	6.85	0.00	6.85
Dragon Oil	4.20	-0.02	4.18
Elan Corp	16.06	-0.04	16.02
Enrica Ireland - Ix	0.45	0.00	0.45
F.B.D Holdings	24.20	0.45	24.65
First Derivatives - Ix	3.97	0.00	3.97
Fyffes - Ix	0.83	0.06	0.89
Gartmore Irish	13.85	0.00	13.85
Gatehill Europe - Ix	0.19	0.00	0.19
Glaxo	4.82	-0.01	4.81
GlaxoSmithKline - Ix	0.14	0.00	0.14
Grafton Group	8.88	0.07	8.95
Greencore Group	4.48	0.01	4.49
Horizon Technology Group	0.96	0.00	0.96
IAWS Group	15.15	-0.02	15.13
FCI Group	1.62	0.00	1.62
Icon	37.00	0.00	37.00
Independent News & Media	2.62	0.05	2.67
Iona Technologies	2.90	0.00	2.90
Irish Life And Permanent	15.24	0.28	15.52
Kennametal Resources	6.4	0.00	6.4
Kennametal Resources	0.86	-0.01	0.85
Kerry Group	15.75	0.23	15.98
Kingpan Group	16.20	0.25	16.45
Lloyds Bank - Ix	0.24	0.00	0.24
Molkenery Holdings	1.62	0.02	1.64
Newcourt Group - Ix	1.34	0.00	1.34
Novartis Group - Ix	1.70	0.03	1.73
Digby & Bolter	0.20	0.00	0.20
Origin Enterprises - Ix	3.81	-0.02	3.79
Ormside Mining - Ix	0.18	0.01	0.19
Ovens Gold - Ix	0.12	0.00	0.12
Paddy Power	27.00	0.15	27.15
Petroleum International - Ix	0.15	0.00	0.15
Petroleum Resources - Ix	0.48	0.00	0.48
Prime Active Capital - Ix	1.15	-0.14	1.01
Providence Resources - Ix	0.10	-0.01	0.09
Qualcomm Shares	1.02	0.00	1.02
Reckitt	1.70	0.00	1.70
Real Estate Opportunities	1.25	0.00	1.25
Ryanair Holdings	5.80	0.11	5.91
Schaeff - Ix	0.53	-0.03	0.50
Smiffitt Kappa Group	12.64	0.21	12.85
Tesco	4.14	0.00	4.14
Thameside - Ix	0.18	0.00	0.18
Total Petroleum - Ix	0.72	0.00	0.72
Trinity Biotech	1.84	0.00	1.84
Tullow Oil	8.40	-0.24	8.16
Tve Holdings - Ix	0.98	-0.12	0.86

Helping artists pull strings in the business world

DOLLIVER Design Ltd has received mentoring support and an employment grant from the Cork City Enterprise Board (CCEB) to expand its workforce. The company provides goods and services to the entertainment industry including design and construction services for fine arts organisations, advertising and promotion agencies, community groups, theatre, film and television. "The employment grant gave us the wherewithal to grow the business," said company director Cliff Dolliver. They also received access to the mentoring advice. This was particularly helpful with the

CORK City Enterprise Board (CCEB) is continuing its work of providing a range of advice, information and resources for start-up companies — this week the Evening Echo profiles one company which has benefited from its assistance — Dolliver Design Ltd.

commercial aspect, he added. "Our unique strength is our fine arts skill base and the invaluable advice in areas such as time management, budgeting and product costing really helped get the business under control so we could keep working away at making artists part of today's business based world," said Mr Dolliver.

Dolliver Design's customers include the Crawford Art Gallery, the Health Promotion Board, the Everyman Palace, artist John Kelly, Corcadorca and Cork City Council's Arts Office. The company also has strong links with advertising agencies and architectural firms, helping them with their model making and creative needs. The firm, which also trades as

Dortcha Puppets, is currently working on plans for a Halloween parade in Toghther with local youth groups as well as discussing a commission with Cork City Council's Arts Office to design a street theatre version of the Cork Coat of Arms for the St Patrick's Day parade. Their ability to see projects through from conception to implementation

has given them a key edge in the market place. For further information on Dolliver Design Limited, contact Cliff Dolliver, Unit P8 Marina Commercial Park, Centre Park Road, Cork, on (021) 4323286 or e-mail cliffdolliver@eircom.net. Each week the *Evening Echo* will highlight the successes of firms helped by the CCEB. For information on supports to small business in Cork city, including funding, business mentoring, grant aid and subsidised training courses, contact CCEB on (021) 4861826, at info@ccceb.ie or log onto www.corkceb.ie.